Resources for your

dōTERRA Business

A Compilation



Contents

dōTERRA Tools and Resources Overview	4
dōTERRA Empowered Success Training	4
Sales Guide	5
Learn about Essential Oil Safety	6
doTERRA Online Oil Oasis	6
Subscribe to dōTERRA's YouTube Channel	7
dōTERRA Phone Apps	7
Listen To (Podcasts)	7
Team Alchemy Resources	8
Website	8
Aromatic Dressing	8
Facebook	8
Eventbrite	9
YouTube	9
Newsletter	9
Team Alchemy Team App	9
Team Alchemy Welcome Getting Started Series	10
Other Useful Tools	11
Phone Apps	11
Books	11
Strengths Training	12
Your Virtual Office	13
Official dōTERRA Sites & Links	13
Australia	13
dōTERRA Australia Member Services	13
Our Advocate (Tools for Australia)	15
Changing Markets	17
New Zealand	17
United Kingdom	17
South Africa	17
United States	18
Healing Hands	21
Co-Impact Sourcing	21
Corporate Caring	21
Essential Wellness Education	21
Opportunity and Earnings Disclosure Summary	21
Aromatic Science	22

Source to You	22
Prime Meridian Health Clinics	22
Share Success Library – US	23
dōTERRA Labs	24
Digital Marketing Kit	24
doTERRA Social	24
Link Generator	25
Official doTERRA Podcasts	25
Essential Oil Solutions with doTERRA	25
Building Your Business with doTERRA-Empowered Success	25
Official dōTERRA Social Media Sites	26
Facebook	26
Instagram	27
Twitter	27
Other	27
doTERRA Owner Social Media Links	28
Official doTERRA YouTube Channels	28
Non-dōTERRA Websites	29
Essential Oil University	29
Aromatic Plant Research Centre APRC	29
Aromatools (USA)	29
Oil Life	30
Essential Emotions Training Facebook Group (closed group)	30
Essential Oil Consumer Reports Facebook Group (closed group)	30
Environmental Working Group	30
Mobile Phone Applications - Official	31
Mobile Phone Applications – Non-Official	32
Non-Official Essential Oil & Business Podcasts	33
Meditations	35
Food Alchemy	36
Paul and Vanessa Jean	36

DISCLAIMER

Every effort has been made to accurately portray information in this Resources document. However, due to the ever-changing nature of both the internet and the evolution of dōTERRA, some links may change. If in doubt, please contact your dōTERRA member services.

DŌTERRA TOOLS AND RESOURCES OVERVIEW

dōTERRA has a proven training program to support you and nourish your growth as a business leader, including detailed personal development resources. In fact, it can be a little overwhelming with how many resources there are now available. Let's look at what we consider the MUST HAVE tools and resources to access/follow/subscribe to and use.

DŌTERRA EMPOWERED SUCCESS TRAINING

Always access the Empowered Success training from your own country to remain compliant.

AU: https://www.doterra.com/AU/en AU/empowered-success

US: https://www.doterra.com/US/en/empowered-success/tools-library



© 2018 döTERRA Holdings, LLC All rights reserved. All words with trademarks or registered trademark symbols are trademarks or registered trademarks of döTERRA Holdings, LLC

READ the Nature's Solution Guide.

READ the Live Guide.

READ the Share Guide.

READ the Build Guide.

LISTEN to Allyse Sedivy Daily Mentor Calls https://dailymentorcalls.com/daily-mentor-calls-subscriptionabc123

SALES GUIDE

AU: https://media.doterra.com/au-otg/en/brochures/AU Sales Guide 2019.pdf

Check to see if there is a Sales Guide for your country.

Learn what it takes to become a top-producing salesperson! As you start your sales journey, use the Sales Guide to develop the traits and skills of a top leader. Selling the doTERRA way is all about serving others by reaching out, listening, and connecting people to the solutions they need. When your primary goal is to help others experience life-changing products, selling feels natural.

What You'll Learn

- Critical sales skills in the doTERRA Sales Cycle
- Script ideas from top leaders
- Skill-building activities to improve confidence and success
- How to tally personal Sales Score and set sales goals

The Sales Guide helps business builders confidently find new customers, master critical sales skills, and achieve their sales goals.



READ the Sales Guide.

TAKE the doTERRA Sales Certification Course – receive a Certificate upon completion.

https://www.doterra.com/US/en/empowered-success/sales-certification-course



LEARN ABOUT ESSENTIAL OIL SAFETY

AU Safety Information

https://www.doterra.com/AU/en AU/safety-information

askdoTERRA Safe Essential Oil Usage

https://www.youtube.com/watch?v=6UPIS mOW2s

Module 5: Safety and Application

https://www.doterra.com/AU/en AU/essential-oil-safety-and-application

Essential Oils Guide: Safety

https://www.doterra.com/US/en/blog/healthy-living-essential-oils-guide-safety

doTERRA eBooks

https://www.doterra.com/US/en/ebooks

Safety and Usage

https://www.doterra.com/US/en/blog/science-wellness-essential-oils-kids

Essential Oil Safety

https://www.doterra.com/US/en/dailydrop/lifestyle/30

Pregnancy & Essential Oils Presentation

https://www.doterra.com/US/en/pregnancy-essential-oils-presentation

Kids & Essential Oils Presentation

https://www.doterra.com/US/en/kids-essential-oils-presentation

Safe Uses

https://www.doterra.com/US/en/essentialoils-using-oils-safely

DOTERRA ONLINE OIL OASIS



"We've created the quarterly Online Oil Oasis as the gold standard in essential oil education—hours of incredible insights from experts.

Take a deep dive into lifestyle and wellness with some of our best and brightest. They'll share their advice and expertise on today's most pressing and relevant essential oil topics. So, you can walk away with simple, practical uses to incorporate essential oils into your everyday life.

This quarter, we'll cover informed self-care, which will focus on how to utilize essential oils whenever your body might need a little extra support. Our presenters will explain how to build a daily immune boosting routine, how to manage digestive issues, how to use oils during your pregnancy and so much more! Plus, we'll have a special guest talking about why we created the Online Oil Oasis. You won't want to miss a single minute!"

https://www.doterra.com/US/en/online-oil-oasis

View playlist: https://www.youtube.com/playlist?list=PLp3VbOdUkkm3PZiNBFVue50JtS63tFY I

SUBSCRIBE TO DŌTERRA'S YOUTUBE CHANNEL

doTERRA Essential Oils (US site)

https://www.youtube.com/channel/UCOfpaxKnF8fqjRg05TGNHZQ

doTERRA Australia & New Zealand

https://www.youtube.com/channel/UC7sDeN8Oc0QFyGnloTa67Ww

(or check to see if doTERRA has an official channel for your country).

oGHUDTXnjzjXMTscP4wV84rYID9ioeqM

DŌTERRA PHONE APPS



doTERRA by InfoTrax Your Back Office on your phone. https://apps.apple.com/au/app/doterra/id956782069



doTERRA Daily Drop by dōTERRA International, LLC https://apps.apple.com/au/app/doterra-daily-drop/id1092276833

LISTEN TO (PODCASTS)



Building Your Business with doTERRA-Empowered Success (Official doTERRA podcast)

iTunes: https://podcasts.apple.com/au/podcast/building-your-business-with-doterra-empowered-success/id1464920506



Essential Oil Solutions with doTERRA (Official doTERRA podcast)
https://www.doterra.com/US/en/podcast?fbclid=lwAR1lu3tYd MYYOGzTCZChjMWfuz

iTunes: https://podcasts.apple.com/au/podcast/essential-oil-solutions-with-doterra/id1450021177#see-all/customers-also-bought

Check out the Resources Module for additional personal development podcasts we recommend (but are not vital to the start of your business).

TEAM ALCHEMY RESOURCES WEBSITE

www.foodalchemy.com.au

This website is a **resource for you**, feel free to use the material on this website to support your doTERRA business. You will find hundreds of blends, recipes and oil resources.

AROMATIC DRESSING

Learn about the practice Vanessa Jean developed called Aromatic Dressing and teach this process at your classes.



WATCH: Aromatic Dressing with Vanessa Jean https://youtu.be/d87UvP3bhpl

FACEBOOK

ACTION: Turn on notifications to keep up-to-date with all the postings.

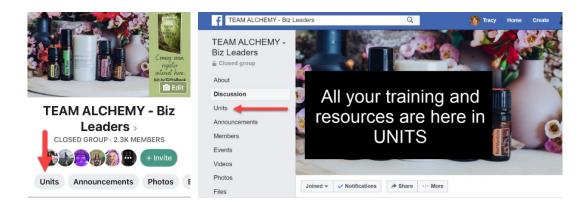
Team Alchemy Biz Leaders Group – for business leaders

(closed group for TEAM ALCHEMY MEMBERS ONLY)

https://www.facebook.com/groups/teamalchemybizleaders/

Make sure you answer the questions (1) your dōTERRA ID and (2) your dōTERRA Diamond Upline for us to identify you.

Check out the Facebook Group **UNITS** for MANY resources.



ACTION: Set your diary to attend the weekly Monday night Zoom calls (7pm Perth Australia time). Check out the Events tab in the Facebook group for more information.

Team Alchemy Essential Living Product Support – product users

(closed group for TEAM ALCHEMY MEMBERS ONLY)

https://www.facebook.com/groups/teamalchemyessentialliving/

Make sure you answer the questions (1) your dōTERRA ID and (2) your dōTERRA Diamond Upline for us to identify you.

Check out the Facebook Group UNITS for MANY resources.

EVENTBRITE

FOLLOW: Paul and Vanessa Jean on Eventbrite to keep up to date with events.

https://www.eventbrite.com.au/o/paul-and-vanessa-jean-17627876373

YOUTUBE

SUBSCRIBE: to the Paul and Vanessa Jean YouTube Channel

https://www.youtube.com/c/PaulandVanessaJean

LISTEN TO:

Ranking with Consciousness - a Meditation with Vanessa Jean:

https://www.youtube.com/watch?v=vEcSIfZZIhA

Beacon of Light Meditation with Vanessa Jean 031017:

https://www.youtube.com/watch?v=6N7FAeWKths&t=8s

NEWSLETTER

SUBSCRIBE: to the Food Alchemy newsletter

http://bit.ly/FoodAlchemy

TEAM ALCHEMY TEAM APP

JOIN: To communicate outside of Facebook, please request to join the following groups in our Team Alchemy Team App: (TEAM ALCHEMY members only)

- 1. Biz Leaders
- 2. Essential Living Product Support

TEAM ALCHEMY WELCOME GETTING STARTED SERIES

Get started here: http://bit.ly/TeamAlchemyGetStarted

We will be sending you daily emails for the first month which will include short and info-dense videos (most videos are about 5 minutes long), often with other supporting resources, designed to get you safely and confidently using your essential oils in many ways.

Please feel free to download the resources we send you, print them off if that's what you like to do, or create your own digital library.

We've created a PDF to help you get the most out of your Home Essentials Kit/Family Essentials kit and Fractionated Coconut Oil (FCO) and Wild Orange essential Oil.

Topics Covered in this Series

- Introduction and Safety
- Your doTERRA Welcome Pack Explained
- Unboxing and Using Your Petal Diffuser
- Paul Some of My Favourite Essential Oils
- Linen Spray and Purefume Roller
- Aromatic Dressing with Vanessa Jean
- Sleep Support
- Lavender Peace Epsom Salts
- Layering for Body Discomfort Part 1
- Layering for Body Discomfort Part 2
- Owie Spray
- Easy Air Chest Support Spray
- Steam Inhalation
- DigestZen Tummy Support Spray
- Multi-Purpose Cleaner
- Cleaning with your Essential Oils
- The On Guard Range
- Making Antibacterial Wipes
- Making Your Own Hand Sanitizer
- The Key Chain
- Food Flavouring with the Home Essentials Kit Oils
- Making Bliss Balls
- · Dressing your Bliss Balls in Cloaks of Love
- Making Raw Chocolate
- Raw Chocolate Flavoured with Essential Oils as a Dipping Sauce
- How to Make a Raw Chocolate Slice
- Making a Raw Chocolate Mousse
- How to Make a Cacao Elixir
- On Guard Apples
- Date Sandwiches
- Tea Infused with Essential Oils
- Travelling with Essential Oils
- Focus with Essential Oils
- Lifelong Vitality Pack

OTHER USEFUL TOOLS PHONE APPS



EoEbooks

https://apps.apple.com/au/app/eoebooks/id1264769388



Essential Emotions

https://apps.apple.com/au/app/essential-emotions/id1147824917

BOOKS



Gifts of the Essential Oils http://bit.ly/ShopAdam

https://www.oillife.com/products/gifts-of-the-essential-oils



The Essential Life



Essential Emotions



Audible

https://apps.apple.com/us/app/audible-audiobooks-originals/id379693831
A great app to download. Pay a monthly subscription which gives you a book per month and you can purchase extras at great prices. A great way to self care, stay

inspired and love your life.

STRENGTHS TRAINING

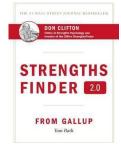
Purchase the book from Book Depository (free worldwide postage) and receive your free code to

unlock your top 5 strengths. Note: we recommend you unlock the full 34 strengths for a deeper insight into your strengths.

https://www.bookdepository.com/StrengthsFinder-2-0/9781595620156

Take the Gallup Strengths Finder Test HERE:

https://www.gallup.com/cliftonstrengths/en/home.aspx



See all the $d\bar{o}TERRA$ StrengthsFinder resources in Empowered Success – You.

YOUR VIRTUAL OFFICE

http://doterra.myvoffice.com

www.mydoterra.com

Access your virtual office to manage your doTERRA business, place orders, enrol new members, and view upcoming events. You need to enter your Wellness Advocate number and password to gain access.

Contact Member Services (02) 8015 5080 if you need help with this, or your enroller.

OFFICIAL DŌTERRA SITES & LINKS

AUSTRALIA

https://www.doterra.com/AU/en AU

271 Wellington Road, Mulgrave Vic 3170

DŌTERRA AUSTRALIA MEMBER SERVICES

- General help line is (02) 8015 5080
- Member Services email: australia@doterra.com
 - Processing personal orders
 - o Processing enrolments
 - Handling shipping issues
 - o Returns, exchanges and refunds, breakages or leaks
 - o Promotional enquires and exceptions
 - Marriage or Legal Name Change
 - o Updating Email/Shipping/Billing Address or Phone Number
- Account Manager (Silver and above) have a separate phone number (which will be advised when the rank of Silver is reached)
- Account Information Change Form AU
 - Use this form to update your email, shipping/billing address or phone number information
 - Legally change your name (excluding divorce)
 - o Add a co-applicant or switch primary and co-applicant names
 - Change an account from personal to business entity
 https://media.doterra.com/au-otg/en/forms/account-information-change-form.pdf

• For assistance upgrading from Wholesale Customer to Wellness Advocate

- On the top right of the Wholesale Customer account, click on upgrade to new Wellness Advocate
- o dōTERRA will email you when a Wholesale Customer upgrades
- You have a new 14-day opportunity to move
 - If upgrade is less than 90 days, you have 14 days to place in the same sponsor downline
 - If upgraded after 90 days, you have 14 days to move them anywhere in your tree

• Other doTERRA Emails

- Placements <u>placements@doterra.com</u>
 - Changing an Account from Personal to Business Entity
 - Account Transfers
 - Request to change enroller/sponsor
 - Exception requests (forms found on doTERRA Tools)
 - An exception request is any placement request outside of the normal
 14-day sponsor move or one-time enroller change
 - Inactivity and termination queries
- o Data Entry dataentry@doterra.com (or fax (03) 9543 4554)
 - Adding a Co-Applicant
 - Switching Primary & Co-Applicant
- o Product Support productsupport@doterra.com
- o Compliance complianceaunz@doterra.com
 - Account Changes Due to Divorce or Death
 - Duplicate accounts
 - Cross-line recruiting
 - Website misuse
- o Recognition recognition@doterra.com
 - Any recognition enquires
 - Rank certificates
 - Questions and gueries about the Leadership magazine
 - Any other form of recognition undertaken at a doTERRA corporate event

Media Query

- All media queries should be referred to doTERRA Corporate. If you receive a
 query from a journalist or media outlet, please refer them to Head office
 (email below)
- media@doterra.com 0011 1 8014377918

OUR ADVOCATE (TOOLS FOR AUSTRALIA)



- Flyers https://www.doterra.com/AU/en AU/flyers including:
 - AU Enrolment kits
 https://media.doterra.com/au-otg/en/flyers/enrolment-kits.pdf
 - Policy manual https://media.doterra.com/au-otg/en/brochures/policy-manual.pdf
 - Compensation Plan
 https://media.doterra.com/au-otg/en/flyers/compensation-plan.pdf

Check out the many other flyers available.

- Forms https://www.doterra.com/AU/en AU/forms
 - Account Information Change Form AU
 https://media.doterra.com/au-otg/en/forms/account-information-change-form.pdf
 - AU Wholesale Price List https://media.doterra.com/au-otg/en/forms/au-wholesale-price-list.pdf
 - AU/NZ Wellness Advocate Agreement Form
 https://media.doterra.com/au-otg/en/forms/wellness-advocate-agreement.pdf
 - Wholesale Customer Sign Up AU
 http://www.doterraeveryday.com.au/wp-content/uploads/2017/10/WHOLESALE-CUSTOMER-SIGN-UP-FORM.pdf
- Product Information Pages (PIPs)

This is the official and compliant information that can be used to talk about products. https://www.doterra.com/AU/en_AU/product-information-pages

Promotions



https://www.doterra.com/AU/en_AU/promotions

Education "Empowered Success Training"

"The Empowered Success training program is designed specifically with you in mind. Download or purchase the guides and class handouts to learn how to get where you want to go."

https://www.doterra.com/AU/en_AU/empowered-success

- Live Guide
- Share Guide
- Build Guide
- Launch Guide
- Train Guide (Train to Premier and Silver)
- Lead Guide (Lead to Gold)
- Multiply Guide (Multiply to Platinum and Diamond)
- Natural Solutions (Part of the Empower Kit)

dōTERRA Gallup Strengthsfinder material

dōTERRA Strengths Finder for Builders ebook guide

This guide was created to help you use your strengths as you build your business. It breaks down the vital action steps for building according to your strengths. Based on the collective experience of doTERRA leaders and builders, these vital action steps are the tasks that have proven to be crucial in building a doTERRA business. Download or print this guide to see how your top talents can help you Prepare, Invite, Present, Enroll, and Support.

https://media.doterra.com/us/en/ebooks/empowered-you.pdf

https://www.doterra.com/US/en/empowered-you-home

o dōTERRA Strengths Videos

https://www.doterra.com/US/en/empowered-you-living-your-strengths

To purchase the book (free delivery) and receive the code to unlock your top 5 strengths, please go to: https://www.bookdepository.com/StrengthsFinder-2-0/9781595620156

The Gallup Strengthsfinder website is: https://www.gallup.com/cliftonstrengths/en/home.aspx

CHANGING MARKETS

From any region, you can change to another region. Hover over the region at the top right of the screen (Point 1) then click on Change Market (Point 2) and select your desired market. https://www.doterra.com/AU/en_AU_



NEW ZEALAND

https://www.doterra.com/NZ/en NZ

- NZ Member Services
 - o Call (08) 0046 6815
 - o <u>newzealand@doterra.com</u>

UNITED KINGDOM

https://www.doterra.com/GB/en_GB/

- UK Member Services
 - o Call +44 203 318 0064 (United Kingdom) or +35 316 917 051 (Ireland)
 - o <u>europeanorders@doterra.com</u>

SOUTH AFRICA

https://www.doterra.com/ZA/en_ZA

- ZA Member Services
 - o mailto:southafrica@doterra.comCall (27) 105002462 for support
 - o <u>southafrica@doterra.com</u>

Messenger: m.me/doterrasouthafricaofficial

UNITED STATES

https://www.doterra.com/US/en

Member Services: 800-411-8151

Monday–Friday 8:00 am–8:00 pm MT Saturday 9:00 am–2:00 pm MT

General service questions: service@doterra.com

When sharing, be aware that the information provided by the US site may not be compliant outside the USA. It is highly recommended you go to your own country specific site and use the information provided there.

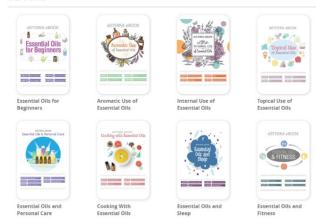
- Company
- Products
- Tools
- dōTERRA blogs



- o Product (Living) https://doterra.com/US/en/blog-products
 - Do-it-yourself oil projects
 - Recipes
 - Product spotlight
- Business https://doterra.com/US/en/blog-business
 - Business training
 - Articles from leaders
 - Recognition
- Science https://doterra.com/US/en/blog-science
 - Launched in October 2015 by dōTERRA to bring compliant science articles to Wellness Advocates

• ebooks and digital ebooks https://www.doterra.com/US/en/ebooks





• Living magazines https://www.doterra.com/US/en/magazines/doterra-living

dōTERRA Living Magazines



• Leadership magazines https://www.doterra.com/US/en/magazines/essential-leadership

Essential Leadership Magazine



- Presentations https://www.doterra.com/US/en/presentations
 - Downloadable information on oils and oil blends (high quality images)
- Education and Training "Empowered Success" documents not to be used within
 Australia

https://www.doterra.com/US/en/empowered-success

- AromaTouch Technique https://www.doterra.com/US/en/aromatouch-technique
- Empowered Life Series https://doterra.com/US/en/empowered-life-series
 - Monthly video series by dōTERRA on a range of products

Empowered Life Series

The Empowered Life Series is a free monthly webinar designed to deliver the very best in essential oil education. Presented by experts, these video classes explain the benefits of essential oils and natural solutions. Each month, they bring you fun tips and teach you how to apply and use doTERRA products. Make sure to join us for our next live webinar! In the meantime, search the archives below to find the essential oil topics and uses you'd like to know more about.



Register Here



September 2018



August 2018



July 2018 The Great Outdoors



June 2018



May 2018



April 2018 Daily Lifestyle Habits



March 2018

Safety and Application https://www.doterra.com/US/en/essential-oil-safety-and-application

HEALING HANDS



https://doterrahealinghands.org/ https://www.doterra.com/US/en/healing-hands

Facebook: https://www.facebook.com/doterrahealinghandsfoundation/

Instagram: https://www.instagram.com/doterrahhf/

Twitter: https://twitter.com/doterrahhf

CO-IMPACT SOURCING



https://www.doterra.com/US/en/co-impact-sourcing

Also see oil sourcing videos YouTube playlist at

https://www.youtube.com/watch?v=KXSMxzwy2wU&list=PLp3VbOdUkkm39F9PW5KcYT0psj56GsyYI

CORPORATE CARING

https://www.doterra.com/US/en/about-caring

o Community projects and corporate sponsorships

ESSENTIAL WELLNESS EDUCATION

https://www.doterra.com/US/en/essential-wellness-education

New doTERRA compiled website with the links for the Wellness Education series

OPPORTUNITY AND EARNINGS DISCLOSURE SUMMARY

2018: https://media.doterra.com/us/en/flyers/opportunity-and-earnings-disclosure-summary.pdf

AROMATIC SCIENCE



http://www.aromaticscience.com/

RESEARCH and **SCIENTIFIC** site

- The Definitive Source on essential oil science
- Research, education, professional forum

Source to You



https://sourcetoyou.com/en

PRIME MERIDIAN HEALTH CLINICS



https://pmhclinics.com/

"We combine proven methods of healthcare delivery with a subscription model to make managing your healthcare needs as easy as possible."

SHARE SUCCESS LIBRARY - US

https://www.sharesuccess.com/library/

- Wellness Consult sheets
- Live, Share, Build, Launch Guides
- Class Food Ideas
- Rank Planners
- Expand your Contacts worksheet

The Live, Share, Build Guides are now officially by dōTERRA (previously a separate company – "Share Success" who developed them), therefore, use the official Empowered Success guides from dōTERRA that relate to your country. This site has other great learning material, including recommended reading for each rank.

DŌTERRA LABS



https://labs.doterra.com/

"dōTERRA Labs is a place to experiment with new Wellness Advocate tools. As we innovate and create new experiences, you can try them out here and give us direct feedback."

DIGITAL MARKETING KIT

https://doterra.canto.com/v/DigitalMarketingKit/



DOTERRA SOCIAL

dōTERRA® | Social

https://get.promorepublic.com/doterra-social/

Manage all your social media in one place with doTERRA Social.

- Take your business to the next level with doTERRA Social
 - Get on-brand content, customization tools, and post scheduling, all-in-one place
- Save time by scheduling your social posts
 - Get a consistent content plan and preset time slots for the optimal reach and engagement of your posts
- Get easy to use templates for your social media posts
 - Find fresh editable templates created up to doTERRA standards right in your Content Hub and calendar monthly
- Make your content as unique as you
 - Customize on-brand templates or upload your own lifestyle visuals using Graphics
 Editor

- Measure your social media results
 - o Check the reach and engagement of your posts and pages.
- Get technical support whenever you need
 - Our expert managers will help you use the platform with maximum efficiency avoiding technical bottlenecks

LINK GENERATOR



Enter your Member ID and select the page you would like to link to. This tool is for Wellness Advocate use only.

https://labs.doterra.com/link-generator/

Easily create and share personalised links for enrolment, products and information that will be attributed to your doTERRA account.

OFFICIAL DŌTERRA PODCASTS

ESSENTIAL OIL SOLUTIONS WITH DOTERRA

https://www.doterra.com/US/en/podcast?fbclid=IwAR1Iu3tYd MYYOGzTCZChjMWfuzoGHUDTXnjzjXMTscP4wV84rYID9ioeqM

iTunes: https://podcasts.apple.com/au/podcast/essential-oil-solutions-with-doterra/id1450021177#see-all/customers-also-bought

BUILDING YOUR BUSINESS WITH DOTERRA-EMPOWERED SUCCESS



 $iTunes: \underline{https://podcasts.apple.com/au/podcast/building-your-business-with-doterra-\underline{empowered-success/id1464920506}$

OFFICIAL DŌTERRA SOCIAL MEDIA SITES

FACEBOOK

US (dōTERRA Essential Oils)	https://www.facebook.com/doterra
Business (dōTERRA Business)	https://www.facebook.com/doterrabusiness/
Slim & Sassy (dōTERRA Slim & Sassy Lifestyle Competition)	https://www.facebook.com/doTERRASlimandSassy/
doTERRA Science	https://www.facebook.com/doterrascience/
AromaTouch Technique	https://www.facebook.com/AromatouchTechnique/
dōTERRA Healing Hands Foundation	https://www.facebook.com/doterrahealinghandsfoundation/
doTERRA Spa	https://www.facebook.com/doterrainternationalspa/
doTERRA Aceites Esenciales USA	https://www.facebook.com/doterrausespanol/
doTERRA Essential Oils Canada	https://www.facebook.com/doterraca/
dōTERRA Essential Oils Australia	https://www.facebook.com/doterraAU/
doTERRA Business Australia and New Zealand	https://www.facebook.com/doterrabusinessaunz/
doTERRA Essential Oils New Zealand	https://www.facebook.com/doterranzofficial/
doTERRA International Japan	https://www.facebook.com/doterrajapan/
doTERRA Essential Oils Malaysia	https://www.facebook.com/doterramalaysia/
doTERRA Essential Oils Philippines	https://www.facebook.com/doterraPHofficial/
dōTERRA TW 美商多特瑞台灣分公司 (Taiwan)	https://www.facebook.com/doTERRA.tw/
多特瑞事業dōTERRA Business TW	https://www.facebook.com/doterrabusinesstw/
doTERRA Essential Oils Singapore	https://www.facebook.com/doterraSingapore/
doTERRA Essential Oils HK	https://www.facebook.com/doterrahk.zh/
doTERRA Essential Oils South Africa	https://www.facebook.com/doterrasouthafricaofficial/
doTERRA Essential Oils Europe	https://www.facebook.com/doterraeuropecorporate/
doTERRA Europe - Corporate	https://www.facebook.com/doterraeuropecorporate/
Emily Wright doTERRA	https://www.facebook.com/emilywrightdoterra/
Dr. David K. Hill, DC	https://www.facebook.com/Dr-David-K-Hill-DC-109496256286/
Greg Cook doTERRA	https://www.facebook.com/gregcookdoterra/

INSTAGRAM

dōTERRA	https://www.instagram.com/doterra/
dōTERRA Healing Hands	https://www.instagram.com/doterrahhf/
dōTERRA AromaTouch Technique	https://www.instagram.com/doterra_att/
doTERRA Science	https://www.instagram.com/doterrascience/
doTERRA Spa	https://www.instagram.com/doterraspa/
doTERRA Canada	https://www.instagram.com/doterraca/?hl=en
dōTERRA AUS & NZ	https://www.instagram.com/doterraaunz/
doTERRA Essential Oils (MY)	https://www.instagram.com/doterra_my/
doTERRA Essential Oils SG	https://www.instagram.com/doterrasingapore/
Taiwan	https://www.instagram.com/doterra_tw/
doTERRA Essential Oils PH	https://www.instagram.com/doterra_ph/
doTERRA Essential Oils Europe	https://www.instagram.com/doterraeurope/

TWITTER

dōTERRA	https://twitter.com/doterra
Healing Hands	https://twitter.com/doterrahhf
doTERRA Science	https://twitter.com/doterrascience
doTERRA Spa	https://twitter.com/Spa_doTERRA
doTERRA Malaysia	https://twitter.com/doTERRAMalaysia
doTERRA Japan	https://twitter.com/doTERRA_JAPAN

OTHER

Pinterest (dōTERRA Essential Oils)	https://www.pinterest.com.au/doterra/
LinkedIn (dōTERRA International LLC)	https://www.linkedin.com/company/d-terra

DOTERRA OWNER SOCIAL MEDIA LINKS

Emily Wright doTERRA

Facebook: https://www.facebook.com/emilywrightdoterra/

Instagram: https://www.instagram.com/wright2dream/ for latest update and fun!

Greg Cook doTERRA

Facebook: https://www.facebook.com/gregcookdoterra/

Dr. David K. Hill, DC

Facebook: https://www.facebook.com/Dr-David-K-Hill-DC-109496256286/

OFFICIAL DŌTERRA YOUTUBE CHANNELS

dōTERRA Essential Oils https://www.youtube.com/user/doTERRAcorp

Playlists

- Online Summit Series
 https://www.youtube.com/playlist?list=PLp3VbOdUkkm3PZiNBFVue50JtS63tFY_I
- Where does doTERRA Source their Oils?
 https://www.youtube.com/playlist?list=PLp3VbOdUkkm39F9PW5KcYT0psj56GsyYl
- doTERRA | Ways to use Essential Oils
 https://www.youtube.com/playlist?list=PLp3VbOdUkkm36wHC7ka9FyKbZf-VJyQfz
- doTERRA | Empowered Life Series
 https://www.youtube.com/playlist?list=PLp3VbOdUkkm3j-E47KpJ t9vnwqqcvubB

(check out the many other playlists there are available)

- dōTERRA Australia & New Zealand
 https://www.youtube.com/channel/UC7sDeN8Oc0QFyGnloTa67Ww
- doTERRA Essential Oils Europe

https://www.youtube.com/channel/UCW3jx6bOG2Qdc9NC1ULDD6A

NON-DŌTERRA WEBSITES

ESSENTIAL OIL UNIVERSITY

- https://essentialoils.org/
 - A leading education reference site regarding the chemical breakdowns of essential oils, absolutes, CO2's and other aromatic materials
 - Based on the work of Dr Robert Pappas
 - o The largest online chemical reference database for essential oils in the world

AROMATIC PLANT RESEARCH CENTRE APRC



- https://aromaticplant.org
 - o 3rd party tester of doTERRA oils
 - APRC is a state-of-the-art laboratory that utilizes a variety of methods to detect adulteration and confirm the purity of essential oils
 - Our executive advisory board is internationally renowned for quality control testing and expertise within the essential oil industry
 - o Facebook page: https://www.facebook.com/AromaticPlantRC/

AROMATOOLS (USA)



https://www.aromatools.com/

- Sample bottles
- Emotions & Essential Oils book



Aromatools (Australia) https://au.aromatools.com/

OIL LIFE

o **USA:** https://www.oillife.com/

o Australia: https://www.australia.oillife.com/

ESSENTIAL EMOTIONS TRAINING FACEBOOK GROUP (CLOSED GROUP)

https://www.facebook.com/groups/essentialemotions/

ESSENTIAL OIL CONSUMER REPORTS FACEBOOK GROUP (CLOSED GROUP)

https://www.facebook.com/groups/EOConsumerReports/

ENVIRONMENTAL WORKING GROUP

https://www.ewg.org/

Check with your upline – they may have their own Facebook support group set up that you can join.

MOBILE PHONE APPLICATIONS - OFFICIAL

	Ву	Comments
Official dōTERRA app	Ensure you download the official doTERRA App by InfoTrax.	https://itunes.apple.com/au/app/doterra/id956782069?mt=8 www.tinyurl.com/doTERRA-App-Android
dōTERRA Events app	dōTERRA International, LLC	https://itunes.apple.com/us/app/the-official-doterra-event-app/id1148743972?mt=8 The official doTERRA Events app lets you access, browse and manage your event agenda on the go. Think of it as a digital version of the event booklet, complete with speaker bios, meeting locations, updates and more. This app is only available on the App Store for iOS devices.
dōTERRA Daily Drop	dōTERRA International, LLC	https://itunes.apple.com/us/app/doterra-daily-drop/id1092276833?mt=8
Amplify by Hootsuite	Hootsuite (in partnership with by doTERRA)	Amplify is an app created by Hootsuite that gives users access to unique content created by dōTERRA for Wellness Advocates to use on their own social media sites. Purchase the app in your back office. (Amplify Subscription SKU: 60200744) – US back office only at this stage. See more at: https://www.doterra.com/US/en/blog/building-amplify-tutorial#sthash.yRy3wfuD.dpuf

MOBILE PHONE APPLICATIONS - NON-OFFICIAL

The Essential Life – Oil Guide	Total Wellness Media	(Based on the Essential Life Book) https://itunes.apple.com/gb/app/my-essential-life/id1434661865?mt=8
Essential Emotions	Essential Emotions LLC	https://itunes.apple.com/us/app/essential-emotions-reference/id1147824917?mt=8
EoEbooks	Essentials of The Earth LLC	https://itunes.apple.com/us/app/eoebooks/id1264769388?mt=8
droplii	John Harris	You need to subscribe to droplii for this app to work: visit https://droplii.com/ https://droplii.com/au/app/droplii/id910158457?mt=8

NON-OFFICIAL ESSENTIAL OIL & BUSINESS PODCASTS

This compilation of podcasts comes recommended by other business leaders (listed in no particular order)



HOL:FIT Talks - Ange Peters | Modern Supernatural Living https://podcasts.apple.com/au/podcast/hol-fit-talks/id1286923541



doTERRA Success Coaching Calls

Natalie and Andy Goddard and Tiffany Peterson

https://podcasts.apple.com/au/podcast/doterra-success-coaching-calls/id744825014



Sounds Like Bliss

Tara Bliss

https://podcasts.apple.com/au/podcast/sounds-like-bliss/id1451446836



All Rise Up - A Podcast to Support Your Network Marketing Business Alice Nichols

https://podcasts.apple.com/au/podcast/all-rise-up-podcast-to-support-your-network-marketing/id1202714768



The Network Marketing Mindset

Deb Erickson

https://podcasts.apple.com/au/podcast/the-network-marketing-mindset/id1377853181



MLM Game Changer Secrets: The Podcast

Teresa Harding: MLM and Business Leader

 $\underline{https://podcasts.apple.com/au/podcast/mlm-game-changer-secrets-the-podcast/id1467840483}$



Practice You with Elena Brower

https://podcasts.apple.com/au/podcast/practice-you-with-elena-brower/id1451462443



Whole You, Consciously Creating a Business and Life You Love Podcast Hayley Hobson

https://podcasts.apple.com/au/podcast/whole-you-consciously-creating-business-life-you-love/id1322629354



The Life Coach School
Brooke Castillo
https://podcasts.apple.com/au/podcast/the-life-coach-school-podcast/id870239631



Joyful LivingQuinn Curtis: Mompreneur, Brand Strategist and Speaker
https://podcasts.apple.com/us/podcast/joyful-living/id1030573459



Oprah's SuperSoul Conversations
Oprah
https://podcasts.apple.com/us/podcast/oprahs-supersoul-conversations/id1264843400



EXPANDED Podcast with Lacy PhillipsLacy Phillips
https://podcasts.apple.com/us/podcast/expanded-podcast-with-lacy-phillips/id1419732648?mt=2



Superwomen we ain't https://podcasts.apple.com/au/podcast/superwomen-we-aint/id1390465418



How to Fail with Elizabeth Day https://podcasts.apple.com/au/podcast/how-to-fail-with-elizabeth-day/id1407451189



Minutes to Motivated with Tiffany Peterson https://podcasts.apple.com/au/podcast/minutes-to-motivated-with-tiffanypeterson/id966033330



With Love, Danielle Danielle LaPorte https://podcasts.apple.com/ca/podcast/with-love-danielle/id1476600363



Women Seeking Wholeness with Cherie Burton https://podcasts.apple.com/au/podcast/women-seeking-wholeness/id1453232262



The Irish Mummy – Rosie Copp https://podcasts.apple.com/ie/podcast/the-irish-mummy-podcast-work-life-balance/id1490008477



The Marie Forleo Podcast

https://podcasts.apple.com/au/podcast/the-marie-forleo-podcast/id1199977889

MEDITATIONS

See the work of Dr Joe Dispenza

https://drjoedispenza.com/collections/meditations-english?page=1

- Breaking the Habit of Being Yourself book meditations
- Blessing of the Energy Centers #1 meditation
- Morning and Evening meditations
- Tuning in to New Potentials meditation
- Reconditioning the Body to a New Mind meditation

FOOD ALCHEMY

- Website: https://www.foodalchemy.com.au/
 - Oil resources https://www.foodalchemy.com.au/oil-resources.html
 - Food & recipes https://www.foodalchemy.com.au/food.html
 - Aromatic dressing https://www.foodalchemy.com.au/aromatic-dressing.html
 - Aromatic blends: https://www.foodalchemy.com.au/aromatic-blends.html

You are free to share anything from this website – we encourage you to do so!

YouTube channel (Paul and Vanessa Jean)
 https://www.youtube.com/c/PaulandVanessaJean

Facebook

Food Alchemy with Vanessa Jean and Paul Ovens https://www.facebook.com/foodalchemypaulandvanessajean/

Instagram

Foodalchemy https://www.instagram.com/foodalchemy/

PAUL AND VANESSA JEAN

- Website: https://www.paulandvanessajean.com/
- Vimeo: https://vimeo.com/paulandvanessajean
- Eventbrite: https://www.eventbrite.com.au/o/paul-and-vanessa-jean-17627876373
 Please subscribe to this channel by clicking "Follow" so you are kept up to date with events.