

# Group Leadership Call Agenda

Organise a **permanent timeslot for each week**.

Keep the call to **30 minutes maximum**. The calls may be shorter with smaller teams but should not go beyond this time frame.



1. Welcome everyone to the call and introduce any first timers.
2. Restate the question/information request posed from last week's call and proceed to impart the wisdom and training you have sought from your upline or other sources during the week.
3. Have a team member do a 3-minute product review
  - Preselect the products up to 6 weeks in advance so team members have time to research and prepare for their 3-minute talk
  - Start with the Home Essentials Kit (empowers people to feel comfortable presenting the Empower Kit presentation on their own)
  - Then move onto anchoring products like LLV, DDR Prime etc. (encourages new purchases and supports LRP)
  - Every team member should do a product review on a rotational basis. This encourages greater knowledge but also inspires people to try new products they haven't ordered before.
4. Have the product reviewer or another to share how they use that product and their experience with its use (positive reinforcement).
5. Go through activity levels achieved during last week
  - Focus on the 2x2x2+1
  - Make sure you stay process focussed rather than results focussed
6. Go through activity planned for the coming week.
7. Invite team members to advertise upcoming classes and special interest/focus follow up classes that other teams may like to attend.
8. Ask for any areas of deficiency that your leaders might need training, support or feedback for
  - If the response here is only relevant for 1 or 2 people deal with it individually during the week
  - If it affects the majority, let them know you will source answers or guidance for them ready for next week's call. This also creates momentum for getting people to come on next week's call.
9. Invite others to share any wins or great moments they have had during the week no matter how small.
10. Close call and wish everyone a fantastic week of sharing, reminding them of any tasks set and agreed upon during the call.