

Dear

Thank you for welcoming me into your home to run a wellness workshop. Using essential oils in my home and with my family has changed our lives in such a positive way and I'm excited to share with you and your friends how they can help and support you too!

WORKSHOP TOPIC:

DATE:

TIME

LOCATION:

HOW TO BE AN AWESOME HOST:

- provide a warm welcoming environment for the workshop
- send out the invitations (provided) with a gorgeous oil sample to your friends and family at least 2 weeks ahead of the workshop
- ideal guest numbers are a group of 4-7 guests as this provides an intimate experience to address everyone's needs.
- a nice touch is to provide healthy nibbles for your guests, ideally infused with therapeutic grade essential oils (please only use dōTERRA oils such as the vials in your gift pack. as these are safe to ingest). You can use the recipe booklet in your gift pack to help you!
- as a support to your physical invitations, if you have a Facebook account, it can be a good idea to set up a Facebook event to keep guests up to date on your preparations, remind them of your event and show off your delicious treats! Please invite me to the event and I will post some information for your guests to read and I am happy to answer any questions they may have.
- once everyone has arrived, I would appreciate if you could introduce me to your guests! Please feel free to share any experiences you may have had with the oils at this stage.

Tips and polite requests:

- We ask that alcohol is not served until after the workshop has finished. This allows us to serve the group better and for guests to make clear decisions about any purchases.
- Please remind your guests to arrive 5 minutes early. We always start on time out of respect for those who have arrived at the specified time.
- From time to time, things happen and dates need to be moved around. We understand this but ask that you give us 2 weeks notice to help us allow for others to fill the space.



HOW TO GET YOUR OILS FOR FREE



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As well as changing your friends' lives for the better, enrolments made by your guests can benefit you financially and cover the cost of your oils! There is no obligation to either set up an account or process any orders, however you will not receive any commission without doing so. Here's how it works:

If you already have a doTERRA wholesale account

Simply process a 100 point LRP order in the same month that your friends' orders are processed and you will receive 20% of the point value of their orders. E.g. for every friend who enrolls with a Home Essentials kit plus coconut oil (total 250 points) you will receive 20% = \$50.

What's an LRP order?

Watch me explain here: <http://bit.ly/2lkwCZ2> or scan this code:



If you do not yet have a doTERRA wholesale account:

Open up your wholesale account with any of the starter kits any time before your friends' orders are processed (this can be after your class) then set up an order of 100 points (as above) for the following month and you will receive 20% of the point value of their orders. E.g. for every friend who enrolls with a Home Essentials kit plus coconut oil (total 250 points) you will receive 20% = \$50.

There are some tricks and tips to ensure all the commissions come your way, so before I process anything, I will make time to chat with you after your class (this may be by phone the following day depending on timings on the day) to ensure you receive the most rewarding benefits based on what your guests have ordered and to suit your needs.

If building a business to either supplement, replace or multiply your income is something you may be open to or you are interested in finding out more about how the business works, please let me know and I will schedule a time to discuss this with you in more detail either before or after your workshop.

I am really excited about coming and sharing my love of essential oils and playing an integral role in the global shift towards true wellness.



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